S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
. 1	Vol II	103	Similar projects of value more than INR 25 Crores in any or all of the following areas of: 1: Delivery of multi- locational, across the counter citizen service delivery 2: Turn-key implementation of computerized system and O&M in last 5 years as on Bid Submission Date. (Turnkey here means that at least two of the following should be included i.e. Software development & implementation; ICT hardware deployment &	<ol> <li>What is required duration for Similar Project Turnover Calculation?</li> <li>We have operated approx.</li> <li>100+ data entry centers for all the telecom operators, We are qualifying required turnover in this Segment.</li> <li>4This segment business turnover was approx. 15 cr per year for all the 3 years.</li> <li>Part from this we are engaged in E-Mitra LSP &amp; many other e-</li> </ol>	As per RFP.

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			completed; training of ICT		
			systems / application)		
			3: Operation and		
			Maintenance of Citizen		
			Service Centers (Project		
			should be in O&M Phase) as		
			on Bid Submission Date.		
2	Vol I		Eligibility Criteria	Addition of following eligibility	As per RFP
				clause:	
				Bidder should have an	
				empanelment as Enrollment	
				Aadhaar Agency on PAN India	
				with UIDAI and must have carried	
				out over 40 Lakhs of Aadhaar	
				enrollments of residents	
3	Vol II	8	Means, Performance Bank	Need to understand at what basis	As per RFP.
			Guarantee which shall be	PBG was calculated	
			submitted by the		
			Successful Bidder within		
			the period stipulated in		
			the LOA. The Performance		
			Bank Guarantee shall be		
			valid for a period of 60		
			(sixty) days beyond the		

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
	e	10.(3)	heading		
			date of completion of all		
			contractual obligations of		
			the Successful Bidder in		
			terms of the Contract.		
			Value of Performance Bank		
			Guarantee based on		
			number of Zones awarded		
			to a Successful Bidder		
			shall be:		
			$\cdot$ INR 30 crores: In case a		
			Bidder is awarded all		
			the three Zones		
			· INR 20 crores: In case a		
			Bidder is awarded		
			any two Zones.		
			· INR 10 crores: In case a		
			Bidder is awarded		
			only one Zone.		
			Any and all cost and		
			charges whatsoever such		
			as		
			premium, commission etc.		
			with respect to the		
			Performance Bank		

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			Guarantee shall be borne by the Bidder.		
4	Vol II	14	The bidder are required to submit Demand draft of Tender Document Fees on or before pre-bid meeting. The Bidder will not be allowed to attend the pre- bid meeting if the Tender Document Fees is not submitted.		
5	Vol II	18	<ul> <li>a) Along with the Bid, Bidders shall submit EMD of:</li> <li>Rs. 5 Crores (Rupees Five Crores Only) in case Bid is being submitted for all 3 Zones</li> <li>Rs. 4 Crores (Rupees Four Crores Only) in case Bid is being submitted for any 2 Zones</li> <li>Rs. 2 Crore (Rupees One</li> </ul>	need to understand at what basis EMD was calculated	As per RFP.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			Crore Only) in case Bid is being submitted for 1 Zone		
6	Vol II	27	Relevant Past Experience Should have undertaken similar projects in any or all of the following areas of: a. Delivery of multi locational, across the counter citizen service delivery	Aadhaar Project will be considered as a past experience	Yes, if it is falling under the category mentioned in this particular clause.
7	Vol I	2	It is envisaged that approximately 130+ number of G2C services shall be added to the existing list of services	What are the timelines for adding these services? From which date can the bidders expect transactions and facilitation charges from these services if PSEGS wants revenue through these services to be taken into account in preparing Financial Bid. What is the earning potential through these services? Are Sewa Kendras going to offer these services exclusively?	services are planned to be added within 6 months from the contract signing.

Page **5** of **128** 

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
					above is subject to approval from the State Government and the concerned departments.
8	Vol I	2	the Sewa Kendras on self-		The details are provided in RFP Vol-I, Annexure- H: District wise transaction volume and Annexure-I: Service wise transaction volume. With this data, the bidders are encouraged to validate that viability of the business based on : 1) Existing Government services being delivered (refer Annexure A RFP Vol- l) 2) Planned Government services to be added

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
					<ul> <li>(refer Annexure G RFP Vol-I)</li> <li>3) New B2C services which the bidder intends to provide from the Sewa Kendra (refer Annexure B RFP Vol- I) or B2B services in discussion with PSeGS</li> </ul>
9	Vol I	2	Eliminate Agents and give direct access of Government services to the citizens	DC/ SDM offices. These Agents	the Project. Getting Sewa Kendra Operator is one of the

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
10	Vol I	2	Sewa Kendras across the state. Type 1 Sewa	premises of Sewa Kendras or outside the premises but within Sewa Kendra's boundary walls to advertise, market products like loan schemes/ provide B2C services if present counters are	Additional counter may be added only inside the premises of Sewa Kendras by Service Operator in consultation with PSeGS/ Deputy Commissioner subject to availability of the space etc. The Service Operator will be responsible for all costs including furniture, IT, Non-IT etc. maintaining the look and feel of the Sewa Kendra. Also refer 6.3.2.2
11	Vol I	4	Non IT Equipment - DG Sets	Pollution Control Board for installing DG sets	All DG sets installed are compliant with the guidelines of Ministry of Environment and Forest, Government of India
12	Vol I	5	IT Infrastructure	These equipments will be available to the Service Operator	IT and Non-IT Hardware Infrastructure as

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				only after receipt of payments by the current Service Operator	mentioned in Clause 5.8.1 and 5.8.2 of RFP Vol I will be handed over in working condition to the selected Service Operator.
13	Vol I	5 & 6	IT Infrastructure	IT Equipment at Type 1 Sewa Kendras & existing Type 2 Sewa Kendras is old Suwidha Equipment. It should be replaced with IT equipment of those Sewa Kendras which are closing down	IT Hardware Infrastructure as mentioned in Clause 5.8.2 of RFP Vol I as per requirement in type of Sewa Kendras will be handed over in working condition to the selected Service Operator.
14	Vol I	5 & 6	IT Infrastructure	Token machines, Biometric Attendance System & CCTV cameras are not available at Type 1 Sewa Kendras. Networking and conduiting has to been done for installation of token machines and biometric machines in the network	The required equipments (if any) would be made available by shifting from Sewa Kendras that have been closed. Kindly refer to Clause 7.1.1 of RFP Vol I

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
15	Vol I	7	PSeGS will provide SWAN (State Wide Area Network) connectivity at all Type I Sewa Kendras (22 nos.) and 26 Type II Sewa Kendras. List of Sewa Kendras with PAWAN (Punjab Wide Area Network) connectivity is attached at Annexure 'F'. PSeGS shall bear the operational cost for this connectivity. In order to meet SLAs, the bidder shall be responsible for the connectivity at the remaining Sewa Kendras, at its own cost (minimum 4 Mbps). During downtime of PAWAN there may be a relaxation in relevant SLAs.	Does a Service Operator have to provide a backup connectivity also for all 500 Sewa Kendras?	The bidders make their own assessment for connectivity and bandwidth.

Page **10** of **128** 

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
16	Vol I	7	would be hybrid of delivery of services which are ready for eservice delivery and others which still involve some manual intervention and may be made electronic at a later stage. In view of this, the Sewa Kendras would use the PSP (Punjab Sewa Portal) for delivery of services to the citizens.	application are - 1)Fee mismatch issues: The issues related to third party applications integrated with PSP application example services related to labour department. As these services are integrated with PSP application, sometimes the transaction is successfully applied on the labour portal but it does not commit in PSP portal. As a result of which the service is actually applied but the challans do not show these transactions. It leads to a huge fee mismatch	Sewa Kendra Operator will be addressed by PSeGS. Appropriate process and controls will be established to mitigate any potential revenue loss to new Service Kendra

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
				are also entered in PSP. 3)	
				Dependencies on third party	
				application: Services of various	
				departments are integrated in	
				PSP, there are times when PSP is	
				working fine but the third-party	
				application is not working e.g.	
				PSPCL service. What is the	
				turnaround time for these types	
				of services? 4) Processing of Bugs	
				and Crf's: As still there are	
				number of software issues in	
				application what will be	
				turnaround time for resolution of	
				application related issue	
17	Vol I	8 & 9	Also the digital photograph	Who will provide white	PSEGS will provide these
			(wherever applicable) of	background and STQC certified	things
			the citizen shall also be	cameras for Aadhaar Services	
			taken	because all IT equipment is	
				supposed to be available at Sewa	
				Kendras and Service Operator	
				does not have to invest in these	
				equipments and both these things	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				are not available at most of Sewa Kendras	
18	Vol I	9			The SoP/ methodology regarding capturing service specific authentic data will be mutually arrived at with the successful bidder.
19	Vol I	9	Service operator may encourage citizens to use Aadhaar biometric authentication before applying for any service in Sewa Kendras	Who will procure the devices and provide access to Aadhaar database? PSEGS or Service Operator	

S. No ·	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
					Aadhaar database will be made by PSeGS.
20	Vol I	9	Service Operator shall collect the final output from respective department/office in case of offline services and will deliver to the citizen at Sewa Kendras. In case of online services, counter operator will take the printout of the final output and deliver to citizen at Sewa Kendras.	holiday , so that the citizen is given a correct date of collecting the certificate SOP should be defined for the process of offline applications being sent to the respective	As per RFP.
21	Vol I	10	Additional commercial activities like installation of ATM, copier, advertisement on inner walls & Advertisement on stationery etc. can be commissioned post		1) The ATM would be installed inside the Sewa Kendra building only. Service Operator will make necessary

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			-	the year and in turn expose Sewa	arrangements in
				Kendra equipments, documents &	consultation with
			PSeGS will notify the		banks.
			reason for objecting and		,
			55 ,	mean making changes in the	6.3.2 in RFP Vol I.
			the objections. MOU will	5	, 31
			be signed between		contact will be
			successful bidder and	, I	PSeGS whereas for
				must be allowed to install ATMs	operational issues,
			the copy of MOU to be		Deputy
				its periphery by making relevant	Commissioner will be
			department. The service	5	nodal point of
			•	for ensuring ATM's safety. 2) What	contact
				will be the timeline for approval	
			<b>3</b> ,	for new B2C services? 3) It will be	
			below the level of Director	5	
			of the company. Affidavit		
			shall comprise information	publicity & advertisement	
			pertaining to scope,	•	
			nature of services and	5 1	
			revenue earned owing to	PSEGS must be enough.	
			the services, etc. The		
			publicity and		
			advertisement material		

Response to Queries related to the RFP for Selection of Service Operators in three Zones to Operate, Maintain and Manage 500 Sewa Kendras in Punjab published on dated 13.04.2018

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			should be with the approval of Deputy Commissioner concerned.		
22	Vol I	10	In case of any updation or changes require to the software related to Sewa Kendras operations and service delivery, the Service Operator shall be allowed to suggest necessary changes/ updations. Changes suggested by the operator shall be performed by PSeGS, However, any cost incurred in the design, development, testing and deployment of the changes shall be borne by the Service Operator		PSeGS will facilitate the integration of all the services with the application from its own end. For external integration of B2C services, Service Operator will be responsible.
23	Vol I	10	The successful bidder will take all necessary actions to ensure that more and more citizen avail		As per Section 6.3.2.7 in RFP Vol-I. PSeGS will also take appropriate measures to

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			government services offered via Sewa Kendras.		publicize the Sewa Kendras at its own costs.
24	Vol I	11	Service Operator will adhere to SLAs with respect to G2C services while delivering B2C, B2B services. G2C services have to be prioritized over other services	and it will affect B2C & B2B business, will bring negative publicity to Sewa Kendras and	expected to take all measures to ensure that SLAs for G2C is not compromised. One of the ways to handle this is to have appropriate number of operators
25	Vol I	11	Deployment of Trained Manpower	Since Centre Coordinators, runners, trainers, help desk executives, service experts have not been made mandatory in RFP, Project management, cash deposit, training activities, service delivery will suffer badly if a bidder deploys only the manpower mentioned in RFP. It is requested that a more detailed	As per RFP clause

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				manpower requirement be shared which is closer to Project Requirements	
26	Vol I	11	In case of additional activity is to be performed beyond the shift (9.00AM to 5.00PM), additional manpower shall be deployed in compliance with applicable labour laws working	we request you to kindly clarify the extended schedule timings and services	This will be decided by Service Operator. If required, the Manpower may be attending office in shifts.
27	Vol I	12	The persons deputed for work at Sewa Kendras shall be required to be dressed properly. They will be required to wear a jacket with logo of Sewa Kendras. Service Operator will be required to maintain these jackets at its own cost	Will the staff be required to wear jackets in summers also? It is not mentioned that jackets of all employees must be similar. Please clarify.	The color, design and logo shall be consistent with Sewa Kendra brand. On getting the samples from the successful bidders of each Zone, one common design will be decided and the same has to be worn by the manpower across the States. The respective Zonal Service

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
					Operator will have to provide this at their own costs.
28	Vol I	12		Exceptions must be made for Type 3 Sewa Kendras for female employees	As per RFP.
29	Vol I	13	The service operator shall arrange to hold periodic training workshops for improving the skills of the counter operators in proper and efficient usage of the system and its day- to-day operation as and when required	Deployment of Trained Manpower" section which defines manpower requirement for the Project because trainers are required as 130 more services will be added during the course of the	Master trainer has to be budgeted by Service Operator. Master trainers will be trained by PSeGS team. Please refer Corrigendum
30	Vol I	13	The Service Operator needs to remit the statutory fees collected for G2C services to the designated banks in T+1	Are safes/ lockers provided at Sewa Kendras for safe custody of cash overnight	Drawers with lock and key are available in Sewa Kendras whereas Service Operator may take necessary

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
			days. If T+1 is a holiday then the same should be deposited in the bank on next working day. In case of credit/debit card payments, digital payments, the Service Operator is required to deposit the fee to Treasury within T+1 day as mentioned above.		arrangement including safe/ locker at its own cost.
31	Vol I	13	Service Operator may engage a bank by signing a tripartite agreement for daily collection of cash from Sewa Kendras, deposit and reconciliation of cash/debit card transactions. The bank may be asked to provide PoS machines and biometric, etc.	credited to PSEGS account or	Amount to be credited to Service Operator's account whereas the Service Operator has to transfer the amount to Bank/ treasury on T+1 day
32	Vol I	14	-	Service operator to be provided access to treasury report related	Access to various Treasury reports

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	e		headingGovernmentfeeonmonthlybasiswithrespectivetreasuries/designatedagency/governmentdepartment.SOPregardingreconciliationmechanismshall be finalized by PSeGSand ServiceOperator.	Fee deposit through Sewa Kendras in treasury to be identified through a separate DDO code as treasury gets fees from multiple sources for a particular service. DDO codes to be maintained area wise,	available in PSP will be provided to the selected Service Providers.
33	Vol I	14	Service operator shall borne the expenses for availing insurance against the cash at Sewa Kendras or in transit	Insurance of what amount?	This is mandatory to avail insurance of cash at Sewa Kendra by the Service Operator. The collection amount to be assessed by the service operator based on day to day operations and his expansion plan of B2C services. Also refer Section 6.3.5.3 in RFP Vol-I
34	Vol I	15	The Service Operator shall also be responsible to take	The clause is self-contradictory. At one place, it is mentioned that	insurance will be procured by the Service

S.	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum e	No.(s)	Clarification(s)/Section heading		
			and maintain adequate insurance coverage for all infrastructures provided by PSeGS as soon as Sewa Kendras are handed over	the insurance cost has to be borne by the Service Operator while at the other place, it is mentioned that the Service Operator can deduct the insurance cost from the monthly revenue share of PSEGS	PSEGS and will later on be deducted from the

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
			before finalizing the same.		
			In case of any theft or		
			damage of any IT or Non-IT		
			infrastructure, the service		
			operator would be		
			responsible to provide		
			infrastructure as per scope		
			of work and as per SLAs.		
			Service Operator shall be		
			responsible for claiming		
			insurance as per rules.		
			PSeGS shall pass-on the		
			claim received from the		
			insurance company to		
			Service Operator, as and when received.		
35	Vol I	15	Up to 10% of the proposed	Who will provide the building,	Basic enabling
			number of centers in the	furniture, fixture & IT	infrastructure including
			zone commensurate with	Equipment? How much time will	building, IT / Non-IT
			the increase in transaction	be given to make them	infra will be provided by
			volume.	operational	PSeGS within 3 months.
					Any cost incurred by
					Service Operator will be

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
					compensated by means of contract extension.
36	Vol I	16	PSeGS reserves the right to decrease the Sewa Kendras, however the decrease in numbers will not be more than 10% of total Sewa Kendras during the tenure of contract. revenue sharing calculations will be done as per financial format specified in RFP Vol. II	There should be no reduction in facilitation charges during Contract period.	As per RFP.
37	Vol I	16	Sewa Kendras shall be operational for 6 days a week. Only Republic Day		

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
38	Vol I	17	Further, with prior notice, PSeGS may ask Service Operator to extend the working hours of some of the selected Sewa Kendras on need basis.	What will be the compensation for increase in hours?	No additional compensation shall be provided. The extended business hour will lead to increase in revenue or reduction in penalties of the selected Service Operator.
39	Vol I	18	to provide any additional	it mean? Please clarify. How do	Service Operator shall be responsible to procure, operate and manage all such equipment as per service requirement at their own cost.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
40	Vol I	18	Service Operator shall ensure availability of all other equipment's required to operate Sewa Kendras as per requirement of the project, save where the same has been excluded or has to be provided by PSeGS.		As per RFP.
41	Vol I	18	Service Operator will operate and maintain centralized monitoring solution/system for IP based CCTV cameras installed at Sewa Kendras. The Service Operator shall be allowed to access live CCTV feeds/centralized monitoring for controlling and monitoring purpose	Requirement of static IP and minimum 1 mbps uploading and downloading speed are necessary for viewing LIVE cctv camera feeds	Any additional requirement/ provisioning, if required, shall be the responsibility of Service Operator.
42	Vol I	18	Service Operator will arrange for recording of attendance of all the	There is a requirement of Static IP for biometric attendance	Any additional requirement/provisioni ng, if required, shall be

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
			resources deployed at Sewa Kendras through biometric device.	system if this is to be monitored centrally.	the responsibility of Service Operator.
43	Vol I	18	Service Operator will provide all outputs to the citizens including acknowledgements/ certificates and any other printed documents of good quality which are legible and clear	Please share paper quality in GSM	As per RFP. Refer SLA point no 8 in RFP Vol III.
44	Vol I	18	Service Operator will ensure whitewash/ paint of Sewa Kendras at the end of every year of the contract, at its own cost	Whitewash/ paint of Sewa Kendras must be done once in three years	As per RFP.
45	Vol I	18	Service Operator will take all necessary measures to maintain the Sewa Kendras premises in exactly the same condition as at the time of handover to Service Operator.	Except normal wear & tear. What about pre-existing infrastructure, seepages, earthing issues etc.?	IT Hardware Infrastructure as mentioned in Clause 5.8.2 of RFP Vol I as per requirement in type of Sewa Kendras will be handed over in working condition to the

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
•					selected Service Operator.
46	Vol I	19	collected at Sewa Kendras shall be deposited in the	submission of files, collection of certificates from departments, runners are required whose requirement has been ignored in RFP. Please mention requirement of runners in RFP to enable	Kindly refer to Clause 6.3.3.1 in Vol I of the RFP.
47	Vol I	19	For G2C, G2B, G2E services, where facilitation charges are not charged from citizens but are received directly by PSeGS, a standard Operating Procedure (SOP) shall be finalized by PSeGS with the selected operator. Example of such services are generation of Aadhaar cards,	What Facilitation charges should	As per Annexure-A: List of G2C services in RFP Vol-I

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			acceptance of bill payments of BSNL landline phones, E-stamp etc.		
48	Vol I	19	For G2C services, where facilitation charges are not charged from citizens but are received directly by PSeGS from different agencies/departments, the share of Service Operator shall be transferred to the Escrow account of the service Operator/s by PSeGS once they are received from the respective department/agency/s.	transfer of facilitation charges to	T+1 day. Service Operator will open an Escrow account or similar arrangement in consultation with PSeGS.
49	Vol I	20	Service operator is required to obtain all necessary licenses/approvals (including under Shops and Establishment Act) in order to run the operations		•

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			in Sewa Kendras. PSeGS		
			will facilitate the service		
			operator for obtaining		
			such licenses/approvals.		
50	Vol I	20	Service Operator will	PSeGS need to share the formats	The template shall be
			submit daily/weekly/		shared by PSeGS
			monthly MIS reports for all		
			G2C and B2C Services as		
			per template &		
			mechanism required by		
			the PSeGS from time to		
			time. Some of these		
			reports shall be made		
			available on the State		
			Portal by PSeGS		
51	Vol I	21	Electricity and water	A Type 1 Sewa Kendras and	Please refer Section
			Expenses for power and	existing Type 2 Sewa Kendras,	5.8.1 in RFP Vol-I
			water consumed at Sewa	electricity, water and DG sets are	
			Kendras will be borne by	shared. Provision for separate	
			Service Operator. Diesel	electricity & water connections	
			charges to run the DG sets	and an independent DG set must	
			during power outage will	be provided if Service Provider is	
			be borne by the Service	supposed to pay for these	
			Operator	expenses	

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
52	Vol I	21	The Sewa Kendra is	PSEGS is requested to share the	Basic transaction
			envisaged to be a bottom-	calculations, costings, revenue &	information on G2C
			up model for service	Business model which is expected	Services is provided in
			delivery of content,	to make the Business 'largely'	Annexure -H & I in RFP
			services, information and	recover the cost.	Vol-I.
			knowledge. It is envisioned		
			to operate Sewa Kendras		The business model can
			with a sustainable business		be different for
			model for achieving rapid		different bidders and
			soco-economic change in		hence has to be
			Punjab. Currently, about		developed by individual
			170 G2C services are being		bidders. However, the
			delivered through Sewa		current number of
			Kendras, facilitation		transactions and the fee
			charges are levied on the		provides the basic
			delivery of these services.		comfort in managing the
			It is expected that with		operational expenses of
			the current set of services		the Service Operator.
			and existing levels of		
			service facilitation		
			charges, the business is		
			able to 'largely' recover		
			the incurred costs		

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No •	Volum e	No.(s)	Clarification(s)/Section heading		
53	Vol I	21	Sewa Kendras is likely to get further augmented with the addition of approximate 130+ G2C Services being planned by the State Government. In addition, the Service Operator can enhance the revenue stream by providing various B2C services such as ticketing, insurance premium payment, mobile bills & pre-paid cards, Form	introduced at Sewa Kendras and B2C services? If yes, please share. Not many citizens may come at crowded Sewa Kendras for availing B2C services like mobile recharges by taking a token and waiting for long duration when same services are available at every corner, across the counter. 50% of Sewa Kendras are in urban areas where many alternate B2C service options are available. Moreover the RFP document has asked the Service Operator to give priority to G2C services over	services are planned to

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
54	Vol I	21	Service Operator can also look to implement certain innovative measures such as forging strategic alliances for branding and advertisements to generate additional revenue streams	Inside Sewa Kendras or outside Sewa Kendras	As per RFP (Refer Clause no. 6.3.2.2)
55	Vol I	22	Service operator would be responsible for making all payments with regard to the manpower deployed on or before 7th day of every month including all the statutory payments on account of manpower	Why PF is expected to be paid by 7th of every month?	Please refer corrigendum.
56	Vol I	22	To comply with the technical requirements of the relevant security, safety and other requirements specified in the prevailing Information Technology Act, Telegraph Act, Target Delivery of	Only ISO 9001 G2C certified companies must be allowed to bid	As per RFP

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
			Financial and Other. Subsidies, Benefits and Services) Act, 2016 or any other applicable laws and all amendments including the regulations issued by State Government or Government of India from		
			time to time.		
57	Vol I	22	Adherence to labour laws and/or other applicable laws	Adhering to labour laws needs to be clarified as the number of holidays mentioned in the clause 7.2.2 is not in line with labour laws. Both the conditions are contradictory	As per RFP.
58	Vol I	22	Establishing security services at all the sites with respect to protecting physical assets.	guards at Type 3 Sewa Kendras.	As per RFP.
59	Vol I	22	ProvidingallrequiredInsurancecovers,includingthirdcover,foralltheassets	where it is mentioned that the	As per RFP.

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
			- · ·	Insurance Premium from monthly	
			Non-IT), software,	revenue share of PSEGS	
			networks etc. available at		
			Sewa Kendras against fire,		
			theft, natural calamities,		
			etc. PSeGS will not be		
			liable for any loss or		
			damage of any asset. The		
			cost of obtaining these		
			insurance and its renewals		
			shall be borne by Service		
			Operator.		
60	Vol I	22	Service Operator will be	PSeGS needs to ensure that all	Service Operator will be
			responsible for timely	the electricity and water bills	responsible for paying
			deposit of electricity &	pending from the past are	the bills from the date
			water charges. In case of	cleared before the Sewa Kendras	the Sewa Kendras are
			failure in doing so, all	are handed over to Service	handed over.
			penalties and cost of	Operator and Service Operator	
			restoration of connection	will be responsible only paying	
			shall be borne by the	the bills from the date the Sewa	
			Service Operator	Kendras are taken over	
61	Vol I	23	PSEGS shall provide	There is no provision of master	Please refer to the
			training for the master	trainers and other trainers in	Corrigendum
			trainers to run various	RFP. If there is a need for trainers	

Response to Queries related to the RFP for Selection of Service Operators in three Zones to Operate, Maintain and Manage 500 Sewa Kendras in Punjab published on dated 13.04.2018

S. No	RFP Volum e	Page No.(s)	heading		Response
				in the Project, please add the same in the RFP.	
62	Vol I	25	operator in handing over	How will this be ensured without settlement of all the dues of the previous Service Operator?	As per RFP.
63	Vol I	26	Punjab State Portal and the required integration requirements for token	There must be compensation for Service Operator if PSP is down. Moreover there are instances of fees mismatch, application count mismatch at PSP. PSEGS must ensure no such mismatches are there	be responsible for seamless functioning of
64	Vol I	26	Monitor the SLAs and performance of Service Operator as per contract.	System generated reports to be made available to Service Operator, methodology to be clearly specified	Access to various reports/information/ complaints as mentioned in Column "Method of

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
					Measurement" in SLAs (Refer Vol III, Annexure B) will be made to the Sewa Kendra Operator.
65	Vol I	27	Implementation Schedule	Should be 60 days instead of 45 days.	As per RFP.
66	Vol I	29 to 41	Services	Services like those of Transport Department are offered by the Department directly affecting Sewa Kendra revenue	As per RFP
67	Vol I	27	The Service Operator is allowed to sub-contract any of the non-core project activity except the work relating to core day to day operations of Sewa Kendras. Service Operator shall not sub- contract any work related to the project without prior written consent of PSeGS. The Service Operator is allowed to sub-contract following activities:		Clause is self- explanatory

S. No	RFP Volum	Page No.(s)		Points of clarification	Response
•	е		heading		
			12.1.1.Manpower12.1.2.Housekeeping ofSewaKendras.		
			<ul><li>12.1.3. Consumables</li><li>management</li><li>12.1.4. Cash management</li></ul>		
68	Vol II	4	Last date and time for submission of bids up to 03.00PM (IST) on 18/05/2018	project scope, we request you to	As per RFP
69	Vol II	29	Average annual turnover during the last 3 financial years ending 31.03.2017 INR 65 Crores (Rupees Sixty Crores Only) in case bid is submitted for all zones	complexity and volume of project, we may request you to kindly consider INR 200 Crores as minimum average Turnover in	
70	Vol II	30	Eligibility of Bidders { Pre- Qualification Criteria (Profit Making Entity)} - Should be an operating profit making entity in at least 1 out of last 3	making entity in each of last 3 financial years ending 31.03.2017.	As per RFP

S. No	RFP Volum e	Page No.(s)	heading	Points of clarification	Response
			financial years ending 31/03/2017		
71	Vol II	31	In case bid is submitted for all three zones : Minimum 2 projects of INR 25 Crores each	experience of value over 100	As per RFP.
72	Vol II	112 to 118	Financial Value Breakup of Zone 1/ Zone 2/ Zone 3	Bidders have transaction and facilitation charges collection details of services which are being offered at Sewa Kendras but do not have projected figures and timelines for 130+ services which will be operationalized in future. Please share these details for the bidders to arrive at Business Potential of Sewa Kendras. It is difficult to prepare a realistic Financial Proposal in absence of complete data	As per RFP.
73	Vol III	11	Conditions precedent of the Authority:-Subject to the Service Operator	Subject to payment of all dues to previous Service Provider	As per RFP.

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			fulfilling all its Conditions		
			Precedent as specified in		
			Clause 3.2.2 (other than		
			any Condition Precedent		
			that has been waived by		
			the Authority), the		
			Authority shall, within a		
			period of 45 (forty five)		
			days from the date of the		
			notice from the Service		
			Operator notifying		
			fulfillment of its		
			Conditions Precedent,		
			fulfill the following		
			Conditions Precedent:		
			i) Handing over of all Sewa		
			Kendras/Sites located in		
			Zone no. < <number>&gt; as</number>		
			per details attached in		
			Annexure F;		
74	Vol III	15	Operational Readiness and	Operations cannot commence	As per RFP.
			Acceptance :-	without ORC	
			(i) The Project shall be		
			governed by the		

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
	e	NO.(3)	heading		
			mechanism of operational		
			readiness to be put into		
			place by Service Operator		
			in terms criteria set out in		
			Schedule I of this		
			Agreement ("Operational		
			Readiness") within the		
			period of 30 (thirty) days		
			from the date of		
			possession of the Sewa		
			Kendra after approval		
			from the Authority. Upon		
			the Operational Readiness		
			of the Project in		
			terms of the Schedule I		
			and to the satisfaction of		
			the Authority, the		
			Authority shall issue an		
			operational readiness		
			certificate ("Operational		
			Readiness Certificate").		
75	Vol III	21	Obligations of the Service	In case of theft, ten days' time to	
			Operator	be provided to make Sewa Kendra	
			(i) It shall provide to the	functional. The surplus	Operator to procure the

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			Authority, the	equipment from closed Sewa	asset stolen or assist
			Deliverables and Services	Kendra may be stocked at a	PSeGS to get the
			as set out in the RFP and	central warehouse as backup	insurance claim. Sewa
			Annexure B of this	stock in case of thefts	Kendra will be made
			Agreement.		functional in two weeks
76	Vol III	21	Obligations of the Service	How are SLAs measured? Will	Service Operator need
			Operator: It shall perform	service time be measured from	to propose and deploy
			the Services as set out in	Token generation time to service	SLA Tools and Plan for
			the RFP and Annexure B of	delivery? Not possible to provide	meeting the SLA norms
			this Agreement and in a	delivery in 10 minutes for various	and Fault Management
			good and workman like	reasons like PSP/Pawan etc.	
			manner commensurate		
			with industry and		
			technical standards which		
			are generally in effect for		
			international projects and		
			innovations pursuant		
			thereon similar to those		
			contemplated by this		
			Agreement, and so as to		
			comply with the		
			applicable Services set out		
			with the Agreement		

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
77	Vol III	21		Not attached. Please advise what	
			Consents	is Service Operator's	Operator will be
			(i) The Service Operator	responsibility?	responsible to take
			shall procure, maintain		respective clearances
			and observe all relevant		and consents as
			and regulatory and		required.
			governmental licenses,		
			clearances and applicable		
			approvals, other than the		
			clearances listed in		
			Schedule IX (hereinafter		
			the "Required Consents")		
			necessary for the Service		
			Operator to fulfill its		
			obligation and provide the		
			Services as per the Scope		
			of Work. The costs of		
			Required Consents shall be		
			borne by the Service		
			Operator. It is understood		
			that the clearances		
			identified in Schedule IX		
			shall be obtained and		
			maintained by the		

S. No	RFP Page Volum No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	e Ro.(3)	heading		
78	Vol III 24	Authority, however the Service Operator shall not do, or permit any acts that would have the effect of placing the Authority in breach of such clearances. Security and Safety	Please specify for how long the online documents have to be retained	

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			Agreement and follow the		
			industry standards related		
			to safety and security		
			(including those as stated		
			in the RFP), insofar as it		
			applies to the provision of		
			the Services.		
79	Vol III	26	Revenue sharing and	Please specify procedures?	PSeGS shall detail out
			Settlement		later as per the
			Detail procedures/ SOP to		information provided in
			be mentioned here.		the RFP.
80	Vol III	32	Termination for	No Lock in Period. There should	As per RFP.
			Convenience	be a lock in period of 3 years from	
				the launch date. It will difficult	
				to hire resources and agencies	
				without any commitment on	
				Project's life. This clause is very	
				scary as it has been recently used	
				by PSEGS to terminate the	
				Agreement with present Sewa	
				Kendra Project Service Provider.	
81	Vol III	42	Liquidity Damages (A Sewa	The time given to make Sewa	As per RFP.
			Kendra will be deemed to	Kendras operational is less. It	
			be operational only after	should be 45 days	

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			being certified by GOP (or		
			its nominated agency/ies).		
			Service Operator will be		
			required to operationalize		
			Sewa Kendras within 30		
			days of handover.		
82	Vol III	42	Product Liability	No such policy is required or	It should be read as
				available	"Product Liability (if
					applicable)."
83	Vol III	43	Group insurance: Service	Life Insurance or Medical	Statutory obligation
			Operator shall ensure that	Insurance? PSEGS will be the	such as ESI has to be
			the Authority is identified	insured, not co-insured	complied with.
			as a coinsured/beneficiary		
			under all insurance		
			policies (for assets		
			provided by PSeGS)		
			obtained by the Service		
			Operator hereunder.		
			Service Operator agrees to		
			provide copy of all such		
			insurance policies to the		
			Authority, including copies		
			of the renewed policy.		

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
84	Vol III	75	online logs - Non	unrealistic for repair/ replacement of equipment. It	Please refer Corrigendum.
85	Vol III	81	-	Please clarify whether service time is calculated from the time of token generation or from the time, a token is called at the counter. Secondly Service transaction time is service specific. In services like Aadhaar Enrolment, Arms License, Marriage Registration, transaction time is more than 20 minutes. It is requested that in services where documents have to be scanned and photographs have to be captured, average transaction time limit should be set at 30 minutes.	As per RFP

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
86	Vol I	2	Infrastructure of Sewa Kendras and expectations	Whether all the existing IT / non- IT assets are under warranty? If Yes, whether the existing warranties will be extended to us?	Please refer corrigendum
87	Vol I	4	Infrastructure	Are we required to incorporate all the existing assets irrespective of their utilization	Yes, as per Type wise Sewa Kendra.
88	Vol I	4	Infrastructure	How do we get an assurance on the infrastructure availability in working condition? What is the fall back plan in case of certain infrastructure being available but not working or not available completely after taking over the Kendra	Infrastructure as mentioned in Clause 5.8.2 of RFP Vol I as per requirement in type of
89	Vol I	6	The handover process will entail capturing the details of the assets and demonstrating that these are in working conditions, handover process will be	process?	IT Hardware Infrastructure as mentioned in Clause 5.8.2 of RFP Vol I as per requirement in type of Sewa Kendras will be

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
			-	inventory of all the IT/Non-IT assets available at all the existing Sewa Kendras?	handed over in working condition to the selected Service Operator.
90	Vol I	8	Transaction Volume	Can we get transaction volume for the past one year period, that is from 1st Feb 2017 to 31st Jan 2018 or similar period	Please refer to Corrigendum
91	Vol I	7	•	,	provide connectivity

S. No	RFP Volum e	Page No.(s)	heading	Points of clarification	Response
			remaining Sewa Kendras, at its own cost (minimum 4 Mbps). During downtime of PAWAN there may be a relaxation in relevant SLAs		
92	Vol I	10	Service delivery of B2C and B2B services - Service Operator shall have the flexibility to fix the facilitation charges of B2C, B2B Services only after intimation to PSeGS.	Service operator will have to only intimate and not seek permission to fix facilitation charges? Or will	As per RFP
93	Vol I	11	Counter Strength	What are the present strength of counters in the proposed 500 odd locations and what is the increase/ decrease anticipated	
94	Vol I	14	Mode of Payment	What is the current mode of payment and what is the current payment infrastructure available at the Kendra	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
95	Vol I	14	Insurance Obligation	If the service provider hires a sub-contractor, can the sub- contractor bear the insurance obligation	be of the Service
96	Vol I	17	Token Machines	Are the existing Token machines integrated with the existing software being used?	Yes token machines are integrated with the existing software.
97	Vol I	19	Payment gateway integration of department specific applications will be done by their respective system integrators. However, in future if there's need to integrate payment gateway with Punjab Sewa Portal, the payment gateway will be provided and integrated by PSeGS. In such case, the cost of integration will be borne by PSeGS and cost related to transactions using	Do we need to use the existing payment gateway / (s) for any new B2C or B2B services that we launch?	

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			Payment gateway will be		
			borne by citizens		
98	Vol I	19	Wallet Account	Is the service provider expected	Wallet account has to be
				to collect fees from applicants	used for :
				directly in the Wallet account	1) Depositing the
					statutory and
					facilitation charges
					to Government
					account and Escrow
					account or similar
					arrangement
					respectively to meet
					the SLA of T+1
					2) Collecting fee from
					the citizen/user in
					digital mode (cash
					has to be directly
					deposited to
					Government account
					and escrow account
					or similar
					arrangement opened
					in consultation with
					PSeGS respectively)

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
99	Vol I	21	envisaged to be a bottom- up model for delivery of content, services, information and knowledge. It is envisioned to operate Sewa Kendras with a sustainable business	G2C services and offering B2C services. Will PSeGS guarantee that the current monthly run rate of facilitation fees be maintained at the minimum. Since Service operator is also expected to offer a minimum guarantee revenue to	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
10 0	Vol I	27	Handover of Sewa Kendras	How will Handover happen at the time of keeping centers open	The handover process will entail capturing the details of the assets and demonstrating that these are in working conditions, handover process will be discussed and mutually agreed with the selected bidder/s.
10 1	Vol I	91	District wise Transaction volumes	Can we be provided similar (transaction volumes, Govt fees and Facilitation charges) data on a monthly basis for the past 12 months?	
10 2	Vol II	112	Financial value breakup of Zone I - % share of the total facilitation charges and other revenue	Are we allowed to provide different shares for different years in % terms	As per RFP.
10 3	Vol III	51	SCHEDULE - I - DEFINITIONS	The draft Master Service Agreement speaks of Permits required with regards to Clearance, License, NOC and	will help the Service

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
				others. Can we get a list of all these	
10 4	Vol I	2	Infrastructure of Sewa Kendras and expectations	Whether the warranty of the IT and the other office equipments will be extended to the new incumbent and for what tenure? Can it be assumed that the new incumbent will not have to pay for the AMC?	
10 5	Vol I	8	Transaction Volume	Can we get month wise transaction volume for the past one year?	Please refer to Corrigendum.
10 6	Vol II	29	Pre-Qualification Criteria - Financials	Is the bidder allowed to showcase its parent company's financial credentials for pre-qualification criteria?	Guarantee exists during
10 7	Vol I	16	Operational Requirements	We request the authority to allow the service provider to offer services for both G2C and B2C after office hours on weekdays and on Sundays.	-
10 8	Vol III	-	SLA	We request for 3 months SLA holiday during the transition	As per RFP.

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
				phase from the existing service	
				provider to the new incumbent.	
10	Vol I	10	6.3.2.3. Service Operator	* who will enter an agreement	As per RFP
9			shall have the flexibility to	with B2C,B2B Providers	
			fix the facilitation charges		
			of B2C, B2B Services only		
			after intimation to PSeGS.		
11	Vol I	10	6.3.2.4. The responsibility	*who will Develop and deploy &	As per RFP (Refer
0			for gathering the	Maintenance of New B2B, B2C	6.3.2.4 of Vol I) Service
			functional requirements,	services not listed in Annexure	operator with the
			development and	'B' Service Operator (or) PSeGS	support of PSEGS
			deployment of the services	software Team.	software team will
			and coordination with		Develop and deploy &
			various stakeholders rests		Maintenance of New
			with the Service Operator.		B2B, B2C services not
			The services would be		listed in Annexure 'B'
			integrated with PSP Portal		
			in consultation with		
			PSeGS. However, the		
			service operator may add		
			more B2C, B2B, services		
			other than the services		
			listed in Annexure 'B' in		
			consultation with PSeGS.		

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
11	Vol I	13	6.3.4. Transaction management for each zone 6.3.4.1. The Service Operator is required to collect money at Sewa Kendras from the date of starting operations. 6.3.4.2. The Service Operator needs to remit the statutory fees collected for G2C services to the designated banks in T+1 days. If T+1 is a holiday then the same should be deposited in the bank on next working day. In case of credit/debit card payments, digital payments, the Service Operator is required to deposit the fee to Treasury within T+1 day as mentioned above.	PSeGS) For Digital (Credit, Debit) Payment Transaction whose account number need to be	This is a wallet account of the Service Operator and the details of which has to be shared with PSeGS.

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
	e	10.(3)	heading		
11 2	Vol I	10	responsibility of the bidder to procure &/or replace	* On completion of Contract tenure, Do the bidder need to retain replaced hardware/Software	handed over to PSeGS in
11 3		18	7.3.3. Service Operator will ensure whitewash/paint of Sewa Kendras at the end of every year of the contract, at its own cost.	* Is it mandatory every year?	As per RFP.
11 4	Vol I	19	7.4.2. For G2C, G2B, G2E services, where facilitation charges are not charged from citizens but are received directly by PSeGS, a standard Operating Procedure (SOP)	* Please proved approximate price for these type of services.	As per Annexure-A: List of G2C services in RFP Vol-I

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			shall be finalized by PSeGS		
			with the selected		
			operator. Example of such		
			services are generation of		
			Aadhaar cards,		
			acceptance of bill		
			payments of BSNL landline		
			phones, E-stamp etc.		
11	Vol I	19	7.4.3. For various G2C	* Is the wallet is centralized for	Wallet will be
5			services, PSeGS has signed	all Sewa Kendra's (or) District	Centralized Zone wise.
			a Memorandum of	Wise separately.	
			Understanding (MOU) with		
			other Government		
			Department/s or agency/s		
			for delivery of their		
			respective services. As per		
			the MOU PSeGS is required		
			to transfer Government		
			fee collection to the		
			department/agency's		
			bank account in T+1 days.		
			The service operator shall		
			be required to create a		
			wallet in a bank so as to		

Page **59** of **128** 

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			enable PSeGS to transfer		
			the daily money collection		
			from the wallet account of		
			the service operator to the		
			bank account of the		
			concerned		
			department/agency. The		
			above shall also be		
			applicable for any MOU/s,		
			which PSeGS may sign with		
			other government		
			departments/agencies in		
			future. Further, once		
			finance department of the		
			state automates the		
			treasury operations by		
			setting up cyber treasury		
			portal or any other		
			arrangement platform for		
			electronic receipts of		
			Government Fees, Service		
			operator may be required		
			to operate a Wallet		

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			account for daily receipts of G2C Government Fees.		
11 6	Vol I	19	7.4.6. For G2C services, where facilitation charges are not charged from citizens but are received directly by PSeGS from different agencies/ departments, the share of Service Operator shall be transferred to the Escrow account of the service Operator/s by PSeGS once they are received from the respective		As per RFP.
11 7	Vol I	19	department/agency/s. 7.4.8. Service Operator will maintain comprehensive transaction wise records and control mechanism for all cash receipt transactions (till the time it gets provisioned in PSP)		No query posted

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			for e.g., collection of bills/taxes etc. on behalf of other State departments as per the requirements of concerned State departments.		
11 8	Vol I	20	7.6.1. Service Operator will submit daily/weekly/monthly MIS reports for all G2C and B2C Services as per template & mechanism required by the PSeGS from time to time. Some of these reports shall be made available on the State Portal by PSeGS.	* It is available in PSP portal (or) Service Operator need to develop	The PSP portal will have necessary MIS reports.
11 9	Vol I	20	7.6.3. Service operator will submit Sewa Kendra / district/ zone wise MIS report	* It is available in PSP portal (or) Service Operator need to develop	The PSP portal will have necessary MIS reports.

S. No ·	RFP Volum e	Page No.(s)	heading	Points of clarification	Response
			including service wise transactions, cash collection, challan details, etc. to PSeGS on daily basis.		
12 0	Vol I	17	Service Operator will collect the prescribed statutory Govt. fees and facilitation charges from citizens for requested service/s and issue receipt. Service operator shall deposit the government fees at designated treasury bank branches within one working day.	Dept., thus bank should not levy any service charges for collecting and depositing amount as the	As per RFP.
12 1	Vol I	17	Service operator may encourage citizens to use Aadhaar biometric authentication before applying for any service in Sewa Kendras.	from PSeGS then and then service provider can pacify and encourage to implemented	As per RFP

Page **63** of **128** 

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
12 2	Vol I	17	Service Operator shall collect the final output from respective department/office in case of offline services and will deliver to the citizen at Sewa Kendras.	time bound manner and	As per RFP.
12 3	Vol I	18	It will be the responsibility of the bidder to procure &/or replace any new or existing hardware/software /ICT infrastructure (excluding	What is the parameters of replacing new or existing hardware/software/ICT infrastructure	

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			Punjab Sewa Portal) at their own cost for delivery of any G2C, G2B, G2E, etc. services during the tenure of the contract.		
12 4	Vol I	18	The successful bidder will take all necessary actions to ensure that more and more citizen avail government services offered via Sewa Kendras.	sector the Sewa Kendra promotion activity should be	appropriate measures to publicize the initiative
12 5	Vol I	20	The persons deputed for working at Sewa Kendras shall be required to be dressed properly. They will be required to wear a Jacket with logo of Sewa Kendras. Service operator shall be responsible to maintain these Jackets at its own cost.	provider will responsible for	The color, design and logo shall be consistent with Sewa Kendra brand. On getting the samples from the successful bidders of each Zone, one common design will be decided and the same has to be worn by the manpower across

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
					the States. The respective Zonal Service Operator will have to provide this at their own costs.
12 6	Vol I	20	Service operator is expected to submit the police verification certificate	How old police verification certificate is valid?	It should not be more than 3 months old.
12 7	Vol I	21	The Service Operator needs to remit the statutory fees collected for G2C services to the designated banks in T+1 days.	If citizen pay his utility bill in last day & next day is bank holiday. In this case who will responsible on late credit to respective dept.	T+1 is calculated on the basis of working days.
12 8	Vol I	23	The Service Operator shall provide all consumable items includes but not limited to application forms, stationery	wise application form/stationery which is used by PSeGS. This will	<ul> <li>This includes (but not limited to):</li> <li>1 Paper (A4, Legal, etc.)</li> <li>2 Token papers</li> <li>3 POS Machine stationary</li> <li>4 Registers, Pen etc.</li> </ul>

S. No	RFP Volum e	Page No.(s)	heading		Response
12 9	Vol I	24	Service operator may also propose and mutually agree with PSeGS to increase the number of Sewa Kendra in a particular zone and of a particular type to a "specific number" with a relevant reasoning and business case during the currency of the contract subject to same technical and commercial terms.	Is there any specific target to increase number of Sewa Kendra?	As per RFP
13 0	Vol I	28	At the end of each year (starting from contract signing date), the Service Operator will file his statement covering the revenues earned, taxes paid, statutory fee collected, Facilitation charges collected etc. Any balance amount due from the minimum revenue	1. Does Govt. dept. will do reconciliation?	Yes

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			guaranteed has to be paid prior to submission of the statement to PSeGS.		
13 1	Vol I	30		Training should be provide at location wise or district wise.	As per Requirement
13 2	Vol I	14	The IT infrastructure is currently scattered in various other Sewa Kendras and it is the responsibility of the service operator to take the handover and transferring them to the 500 Sewa Kendras.	•	-
13 3	Vol I	99	District wise Transactions Volume	Is it possible to get type wise / category wise volume of transaction	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
13 4	Vol I	29	Electricity and Water Expenses for power and water consumed at Sewa Kendras will be borne by Service Operator.	consumption per center / type	
13 5	Vol II	95	Similar projects of value more than INR 25 Crores in any or all of the following areas of:	It should be 20 Cr project value rather than 25 Cr. Also in addition it also consider one project of 10 Cr and two projects of 5 Cr each to enable the bidder to bid for all three zones	As per RFP
13 6	Vol III	76	-		mentioned in the system and shared with the
13 7	Vol III	77	Non operationalization of a counter due to any reason	Non-working of counters may be due to hardware problem, virus or any other software problem. It should be omitted coz other	As per RFP.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
				counters are working. Here availability of person is there but due to some reason counter is not working	
13 8	Vol III	79	Housekeeping non conformities (NC) and proper display boards	If citizen do mischief or damage display board. Here in this case penalty will be levy on service provider	
13 9	Vol III	79	Satisfaction level of citizens as gauged by feedback forms or any other feedback mechanism	5	As per RFP.
14 0	Vol III	80	Non maintenance of civil works and furniture	It should be min. 3-5 days coz it takes time to repair civil & furniture items	As per RFP.
14 1	Vol III	82	Average Transaction Time at the Window		As per RFP.

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
14 2	Vol I	16	shall be required to transfer the required hardware from non- operational Sewa Kendras as identified by PSeGS to	<ul><li>Kendra are in warranty or in AMC?</li><li>2. If AMC then the duration and</li></ul>	Please refer corrigendum
14 3	Vol I	21	8.3 Further, Revenue from the Sewa Kendras is likely to get further augmented with the addition of approximate 130+ G2C services being planned by the State government.	We request that any G2C services will be added in future then appropriate facilitation charges must be there. It cannot not be provided free of cost. If any of the services provided through Sewa Kendra with "ZERO" facilitation charges then it will reduce the revenue for the operator and it will be additional burden over Sewa Kendra.	shall be decided by the

S. No	RFP Volum e	Page No.(s)	heading		Response
14 4	Vol I	27	Full implementation after complete take over	We request that project implementation timelines must be relaxed. Implementation timelines must be increased from 46 days to 120 days	As per RFP.
14 5	Vol III	81		We request that Average Transaction time at the counter must not be consider under SLA, since it is citizen service project and citizen may take some to process their application. Also this will be high in rural area. Hence request you to discard this from SLA.	As per RFP.
14 6	Vol II	18	Along with the Bid, Bidders shall submit EMD of: § Rs. 5 Crores (Rupees Five Crores Only) in case Bid is being submitted for all 3 Zones § Rs. 4 Crores (Rupees Four Crores Only) in case Bid is being submitted for any 2 Zones	to be reduced as mentioned below § Rs. 3 Crores (Rupees Five Crores Only) in case Bid is being submitted for all 3 Zones § Rs. 2 Crores (Rupees Four Crores Only) in case Bid is being	As per RFP.

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
			<ul> <li>§ Rs. 2 Crore (Rupees</li> <li>One Crore Only) in case</li> <li>Bid is being submitted for</li> <li>1 Zone</li> </ul>	Only) in case Bid is being submitted for 1 Zone	
14 7	Vol II	4	5 Cost of RFP Document	We request that RFP document cost should be reduced to Rs. 5000/- (Rupees Five thousand only)	As per RFP.
14 8	Vol II	8	three Zones § INR 20 crores: In case a	<ul> <li>shall also be decreased as given below:</li> <li>§ INR 15 crores: In case a Bidder is awarded all the three Zones</li> <li>§ INR 10 crores: In case a Bidder is awarded any two Zones.</li> <li>§ INR 5 crores: In case a Bidder is</li> </ul>	As per RFP.
14 9				We request PSeGS to must support for minimum business revenue for each Sewa Kendras of each type. This is being requested as we	As per RFP.

Page **73** of **128** 

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				foresee that there may be the cases where operational cost will be higher than the revenue collected from the facilitation charges.	
15 0	Vol II	29	Turnover (Average annual turnover during the last 3 financial years ending 31.03.2017 INR 65 Crores in case bid is submitted for all 3 Zones. INR 40 Crore in case Bid is submitted for any 2 Zone. INR 25 Crore in case Bid is submitted for 1 Zone	(Average annual turnover during	As per RFP.
15 1	Vol II	31	Relevant Past Experience should have undertaken similar projects in any or all of the following areas of: a. Delivery of multi-	the following changes for larger participation to make bid more competitive. Relevant Past Experience should	As per RFP.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			location, across the counter citizen delivery. b. Turn-key implementation of computerized system and O&M support in last 5 years as on the bid submission date c. (Turn-key here means that at least two of the following should be included i.e. software development & Implementation; ICT Hardware deployment & installation of system software: operation & maintenance of the ICT system) for at least 1 year completed: training of ICT systems / application.	following areas of: a. Delivery, installation & maintenance of IT products at multi- location to PSUs / Government departments. b. b. Turn-key implementation of IT Infrastructure project in last 12 years as on the bid submission date c. (turn-key here means supply , installation, integration of IT Infrastructure which	
15 2	Vol II		d. Operation & Maintenance of Citizen service centers (project	-	As per RFP.

Page **75** of **128** 

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			on the Bid submission date. FOR ZONE 1: Minimum 2 projects of INR 12.5 Crores each. For ZONE 2 : Minimum 1 Project of INR 25 Crores Each OR Minimum 3 Projects of INR 12.5 Crores each For ALL ZONE : Minimum 2 Projects of INR 25 Crores	FORZONE1:Minimum2projectsofINR8Croreseach.each.each.ForZONE2:Minimum1ProjectofINR12.5CroresEachORMinimum2ProjectsofINR7.5Croreseach	
15 3	Vol II	33	(Average of last 3 financial years i.e. 2014, 2015 - 16 & 2016 - 17 a. Total deployed on projects including on-roll + contractual + outsourced	FOR ZONE 1:	As per RFP.

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
	e	10.(3)	heading		
			Total Deployed on projects	provider = 300 Nos.	
			including on-	ON-Roll = 50 Nos.	
			roll + contractual +	FOR ZONE 2:	
			outsourced = 300 Nos.	Total deployed on projects	
			ON-Roll = 100 Nos.	including on-roll + contractual +	
			FOR ZONE 2:	outsourced + Authorized service	
			Total Deployed on projects	provider = 500 Nos.	
			including on- roll +	ON-Roll = 50 Nos.	
			contractual + outsourced =	FOR ALL ZONE:	
			500 Nos.	Total deployed on projects	
			ON-Roll = 100 Nos.	5	
			FOR ALL ZONE:	outsourced + Authorized service	
			Total Deployed on projects		
			including on- roll +	ON-Roll = 60 Nos.	
			contractual + outsourced =		
			700 Nos.		
			ON-Roll = 100 Nos.		
15	Vol II	9	Value of Performance Bank	I	As per RFP.
4			Guarantee based on	5 , 5 ,	
			number of Zones awarded		
			to a Successful Bidder shall		
			be:	You are requested to kindly make	
				the same tentatively equal to	
			Bidder is awarded all the	one-month revenue	

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			three Zones		
			INR 20 crores: In case a		
			Bidder is awarded any two	• INR 10 crores: In case a	
			Zones.	Bidder is awarded all the three	
			INR 10 crores: In case a	Zones	
			Bidder is awarded only one	• INR 7.5 crores: In case a	
			Zone.	Bidder is awarded any two Zones.	
				• INR 5 crores: In case a Bidder	
				is awarded only one Zone.	
15	Vol II	40	The financial bid should	A. As per Commercial Format	Please refer
5		£	provide aggregate value of		to Corrigendum.
		112-	share in the facilitation	to guarantee two things i.e. % age	
		118	charges for a Zone,	share as well as Minimum	
			subject to a minimum	Guaranteed Revenue for 5 years.	
			value. The specific inputs	B. As there is no minimum	
			on revenue projections	commitment of Facilitation	
			and percentage share of	Charges from Government, this	
			PSeGS needs to be	may lead to bidder getting into	
			mentioned for each Type	big problem if they commit based	
			of Sewa Kendra in the	on existing collection of	
			Zone and thereafter	Facilitation charges data as	
			aggregated per Month The	provided in RFP.	
			discount factor @10% will	C. As Minimum Guaranteed	
			be taken for calculating	Revenue is primarily dependent	

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
	е		heading		
			the Net Present Value of	on G2C services where bidders do	
			the revenues accruing to	not have any control on its	
			PSeGS. The bidder quoting	numbers, we request to please	
			the highest NPV will be the	remove this criteria of Minimum	
			successful bidder for that	Guaranteed Revenue due to	
			Zone.	following reasons:-	
				i. Citizens can't be pushed to	
				avail G2C services just to	
				increase the business. G2C	
				services are purely need basis	
				services which cannot be	
				increased with some business	
				promotion activities.	
				ii. Levy of Facilitation charges is	
				purely in the control of	
				Government and is a sensitive	
				socio-political issue. Any change	
				in facilitation charges due to any	
				reason such as policy change,	
				change of Government and	
				technological changes etc. shall	
				have adverse impact on the	
				project survival.	
				D. So we humbly request that	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				this complication of committing Minimum Guaranteed Revenue should not be part of commercial bid. E. Rather we request that PSeGS should guarantee minimum G2C transactions on which revenue sharing %age can be sought from the	
				the bidders. F. We also request that revenue sharing on B2C services should be kept out of financial bid evaluation criteria and evaluation should only be on G2C facilitation charges. B2C contracts are always short term contracts and estimating business for 5 years is not feasible. Detail provided about B2C is qualitative, please provide numbers for estimation. G. Further we feel that there is	
				no requirement of calculating NPV in the commercial bid of	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
				these types of projects where main objective of the Government is to provide public services to citizens and businesses of the state.	
15 6	Vol II	22	single entity, it shall form	We request that requirement of SPV should not be there as there is no point creating SPV by a single bidder that too with 100% Share Capital.	As per RFP

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
15 7	Vol I	9		$\cdot$ We request that requirement of	
/			collect the prescribed	escrow account should be removed as it is not relevant to	Corrigendum
				the proposed revenue sharing	
				model. Opening and operating	
			service/s and issue	escrow account itself have its	
			receipt. Service operator	complications so there is high risk	
			shall deposit the	5	
			government fees at	$\cdot$ We suggest that in order to give	
			designated treasury bank		
			branches within one		
				collection of facilitation charges	
			facilitation charges	should directly be retained by Service Operator's account in	
				order to maintain regular cash	
			escrow account held in the	-	
			name of SPV and PSeGS.		
			However the SoP to	should be transferred on monthly	
			deposit the government		
			fee will be intimated to	RFP Vol I (page 23-clause	
			successful bidder.	9.1.1.19)	
15	Vol II	11	Bidders are required to	We request to allow State Wide	As per RFP
8			upload bid documents	Single bid as well Zone Wise bid	
			zone-wise, separately as	and first preference should be	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			per terms & conditions of the common RFP: 4.1.2.1 For Zone No. 1: PSEGS/SEWA KENDRAS/2018/Z1 4.1.2.2 For Zone No. 2: PSEGS/SEWA KENDRAS/2018/Z2 4.1.2.3 For Zone No. 3: PSEGS/SEWA KENDRAS/2018/Z3	<ul> <li>bidding, first the bids of only those bidders should be opened who have submitted bids for all 3 zones.</li> <li>Also we request to have common Pre-Qualification as well</li> </ul>	
15 9	Vol II	39	and percentage share of PSeGS needs to be	and sensitivity, we request that final evaluation should be done on QCBS (Quality Cost Based Selection) so that to have only quality bidders in the competition as well as on board. As the Sewa Kendras are going to	As per RFP

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
				quality of the service may have	
			Zone and thereafter	5 1	
			aggregated per Month The	image in future.	
			discount factor @10% will		
			be taken for calculating		
			the Net Present Value of		
			the revenues accruing to		
			PSeGS. The bidder quoting		
			the highest NPV will be the successful bidder for that		
			Zone.		
16	Vol I	10	It will be the responsibility	1. Keeping the IT Infra	The Service Operator
0	VOLT	10	of the bidder to procure		has to maintain the SLA
Ū			&/or replace any new or		
			existing	of the bids. Some bidders will	, ,
			hardware/software/ICT	consider it to maintain Service	
			infrastructure (excluding	Quality Level whereas some will	
			Punjab Sewa Portal) at	-	
			their own cost for delivery	infrastructure ignoring the	
			of any G2C, G2B, G2E, etc.	quality standard of service	
			services during the tenure	delivery. So we request there	
			of the contract.	should be some pre-defined	
				requirement for replacement of	
				infrastructure to have fair &	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				competitive bidding. 2. As it is a major cost, there need to be some pre- defined cost methodology for transfer of ownership in case of Exit management / Mid-term termination of contract etc. e.g. if a service provider replace some IT Infra and immediately contract is terminated due to any reason, how the compensation will be made to the service provider.	
16	Vol I	5-6	It may be noted that the number of counters are being increased in Type 2 and Type 3 Sewa Kendras. Also in a few Type 1 Sewa Kendras, the increase has been planned while deciding the minimum numbers of counters for each type. The IT infrastructure is currently scattered in various other	one center to other and one service provider to other. Sewa Kendras should be handed over to the Service Provider equipped with all necessary infrastructures for fast & smooth	InfrastructureasmentionedinClause5.8.2 of RFP Vol I as perrequirementintype ofSewaKendraswill

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			responsibility of the service operator to take the handover and	Further, as per current Contract with existing vendor, Assets to be transferred only on payment by the PSeGS on WDV value. What if there remains a dispute between existing Service Provider & PSeGS for payment of Assets causing handover delay?	
16 2	Vol I	5-6	The handover process will entail capturing the details of the assets and demonstrating that these are in working conditions, handover process will be discussed and mutually agreed with the selected bidder/s.	each infra item to know the health of the item else it would be very difficult to estimate	Every item was newly procured by the exiting Service Operator in the year 2016.
16 3	Vol III	32	Convenience On the Launch of Sewa Kendras, PSeGS reserves	service provider shall be able to terminate the contract amicably with due notice and minimize its	As per RFP

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			the contract, at any time		
			for its convenience. The		
			notice of termination shall		
			specify that termination is		
			for PSeGS's convenience,		
			the extent to which		
			performance of the work		
			under the contract is		
			terminated, and the date		
			upon which such		
			termination becomes		
			effective. In such event, it		
			will be incumbent on		
			service operator to deliver		
			services for the entire		
			duration of notice period		
			strictly as per the scope of		
			work and terms and		
			conditions of the contract.		
			PSeGS would pay to the		
			service operator eligible		
			due payment for services		
			performed till the last day		
			of the notice period after		

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			approval of competent authority.		
16 4	Vol I	5	IT Infrastructure	No detail for Type-1 centers has been given. Please provide the same for costing purpose.	IT Hardware Infrastructure as mentioned in Clause 5.8.2 of RFP Vol I as per requirement in type of Sewa Kendras will be handed over in working condition to the selected Service Operator.
16 5	Vol I	11	Deployment of trained manpower at Sewa Kendras	There is no requirement of Runner in RFP for handlings document delivery & collection with departments for where there is no backend computerization and still have manual document movement. As it will have huge cost impact, we request that the same should be pre-defined to keep the bidding requirement at same level for all potential bidders.	As per RFP

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
16	Vol I	16	Sewa Kendras assets: Service Operator shall transfer/handover the ownership/possession and custody of all the assets (procured by Service Operator and/or being used in Sewa Kendras for providing the services to the citizen) to the PSeGS at the end of contract in working condition and acceptable to PSeGS. In case of replace of new	Hardware Replacement at bidders cost. As it is a major cost, there need to be some pre- defined cost methodology for transfer of ownership in case of Exit management / Mid-term termination of contract etc. e.g. if a service provider replace some IT Infra and immediately contract is terminated due to any reason, how the residual value shall be calculated and paid to the	terminated by PSeGS,

Page 89 of 128

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			property of PSeGS on payment of nominal amount of INR 1/- to the service operator at the end of contract.		such sum representing the Net Block (procurement price less depreciation as per provisions of Companies Act) of the Assets to be transferred as stated in the Terms of Payment Schedule as a part of Full and Final Settlement (iii) Payment to the outgoing Service Operator shall be made to the tune of last set of completed services /deliverables, subject to SLA requirements.
16 7	Vol I	19	facilitation charges are not charged from citizens but are received directly	i. Please provide list of all such services, transaction numbers and its facilitation charges as it will have impact on our daily cash flow as the payment will not be	Please refer corrigendum.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			transferred to the Escrow account of the service Operator/s by PSeGS once	should directly come to the	
16 8	Vol I	8	• •	Please provide the applicable facilitation charges for these G2E services.	•
16 9	Vol I	9	PSP Portal- Service operator shall deposit the government fees at designated treasury bank branches within one working day. However the	Due to huge amount of government fees collected at Sewa Kendras, it will not be feasible to deposit government fees in the designated treasury bank branches in within one working day. It is suggested to increase timelines for depositing the government fees.	As per RFP.

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
	e	10.(3)	heading		
			collected for G2C services shall be deposited in an escrow account held in the name of SPV and PSeGS. However the SoP to deposit the government fee will be intimated to successful bidder.		
17 0	Vol I	10	have the flexibility to fix	We request that Service Operator should be allowed to fix these B2C & B2B facilitation charges independently with just intimation to PSeGS only after finalization of the same as prior intimation may cause delays in business deals.	
17	Vol I	11	be required to share with PSeGS any/all B2C, B2B agreements/MOUs/Contra cts signed with other agencies on behalf of whom the Service	exclusively for Sewa Kendra project. It might not be possible to the	As per RFP.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
			B2B, and Services to citizens.	due to pre-existing confidential clause; however the facilitation charges shall be intimated to PSeGS prior to commencement of any such service.	
17 2	Vol I	11-12	be made available during the shift of 9:00 AM to 5:00 PM. In case additional activity is to be performed beyond the working shift (9:00 AM to 5:00 PM), additional manpower shall	beyond permissible working hours have complex legal/cost elements. Keeping this open may result into unplanned cost burden to the bidder. So we request to please confirm if there is any specific requirement for such additional	the number of transactions are too high that the Sewa Kendra needs to be operated for extended hours due to addition of B2C or B2B services,
17 3	Vol I	12	All deployed resources should not have any adverse police record/criminal cases against them. Service operator is expected to submit the police	Please do not restrict it only to Saanjh Kendras as it will cause delay in deployment of resources. There are other background verification processes which can be followed. However, Police verification	As per RFP.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
			verification certificate obtained through Saanjh Kendras at its own costs.	through Saanjh Kendras can be done only on need basis even post deployment.	
17 4	Vol I	13	Transaction management for each zone	Please clarify who will bear the bank transaction charges (if applicable) in case of any digital payment. As per industry practice, these are borne by the customer making payment. Since Service Provider has to deal with public at large, we request that necessary advisories/ guidelines should be issued by the PSeGS to charge the same from the citizens to avoid any dispute/ ambiguity at Sewa Kendra operator level.	factored in the costs of
17 5	Vol I	14	including hardware (IT and	such IT and non-IT hardware was	As per RFP.

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum e	No.(s)	Clarification(s)/Section heading		
			Sewa Kendras against fire, theft, natural calamities, etc. PSeGS will not be liable for any loss or damage of any asset. The cost of obtaining these insurance and its renewals	incorporate insurance cost without having detailed assets cost.	
17 6	Vol I	14-15	Security & Insurance obligation at Sewa Kendras of each Zone-The Service Operator shall also be responsible to take and maintain adequate insurance coverage for all infrastructures provided by PSeGS as soon as Sewa Kendras are handed over to Service Operator. The insurance cover should be on the name of 'The	We understand that PSeGS will bear the cost of Insurance. However the same shall be first paid by the Service Provider on behalf of PSeGS and further Service Provider shall recover	-

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
•			Member Secretary, Punjab State e-Governance Society'. The payment of such insurance cost shall be borne by the Service Operator. The insurance cost will be deducted from the revenue share by the service operator in subsequent month of obtaining insurance.		
17 7	Vol I	16	Scope of work	Is there a requirement for an appointment system? It does not mention the same in the Scope of Work.	There will be only token system at Sewa Kendras.
17 8	Vol I	16	PSeGS reserves the right to decrease the Sewa	Sewa Kendra shall be done	As per RFP.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
•			calculations will be done as per financial format specified in RFP Vol. II		
17 9	Vol I	17	any online channel like state portal/any other	hologram and arrange its supply at each Sewa Kendra? Further we understand that all these printing shall be on only on	Holograms will be responsibility of PSeGS. The output will be on plain A4 size paper.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			services, PSeGS will pay Rs. 5/- per page to service operator.		
18 0	Vol I	18	PSeGS reserves the rights to provide any additional equipment's such as SMART Card Printers, IRIS, Biometric etc. to accommodate more services in future as per department specific need in case of G2C services only. Service Operator shall be responsible to procure, operate and manage all such equipment as per service requirement at their own cost.	should be provided by the PSeGS at its own cost. It seems to be a	The facilitation charges so collected from the new services will be provided to service provider which will compensate the cost of the equipment. As per RFP.
18 1	Vol I	19	Financial Management- Failing to above, deposit of share of PSeGS in time, the operator will be liable to pay penalty at the rate	department/agency within T +1	As per RFP. The Service Operator is expected to maintain a Wallet account and transfer Government Fee from

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
			of 12% per annum on the said amount.	for depositing the same may please be extended and grace/cure period be provided to Service Provider before levying the rate of interest on outstanding amount.	that account to meet the SLAs.
18 2	Vol I	21	The Service Operator needs to remit the statutory fees collected for G2C services to the designated banks in T+1 days. If T+1 is a holiday then the same should be deposited in the bank on next working day. In case of credit/debit card payments, the Service Operator is required to deposit the fee to Treasury within T+1 day as mentioned above.	Please confirm if Statutory fees collection is also through the credit/debit card payments, digital payments will be routed through the Service Provider account, if not then the how the Service Operator will be responsible for fund transfer on	to Service Operator's account whereas the Service Operator has to transfer the amount to
18 3	Vol I	25	Role & Responsibilities of Helpdesk Operator	It would not be practically feasible to spare helpdesk	As per RFP.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				operator to do important outdoor activities such as handing over/ collection of documents from the other departments. So please arrange to provision for a separate Runner for each Sewa Kendra for outdoor activities which seems to be full time activity due to reduction of no of Sewa Kendras and expected increase in no of services.	
18 4	Vol I	25	For G2C, G2G, G2E services, applied through any online channel like state portal/any other portal/mobile apps, where the output of the service is delivered at Sewa Kendras, the service operator shall follow an SOP, prescribed by PSeGS, for delivery of online Service requests. For delivery of such services,	Please confirm whether the same is already added in the facilitation charges provided in	

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			service operator would be required to enter the details in PSP software, take print out of digitally signed output (Certificate/License etc.), paste hologram and stamp on final output. For these services, PSeGS will pay Rs. 5/- per page to service operator.		
18 5	Vol I	27	Implementation Schedule Full implementation after complete take Over- T6 (T + 46 Days)	We request that these timelines are too stringent looking at the magnitude of the project. Please give T+75 days for the same.	As per RFP
18 6	Vol I	99	District wise transaction volume	Please confirm whether these facilitation charges are inclusive of GST or exclusive of GST?	Inclusive
18 7	Vol I	101	Service Wise Transaction volumes	RFP provides service transaction volume per District for period 8/2016 until 01/2018 and also gives details about the number of Operators and Help desk operator we need to deploy basis the Sewa	Please refer Corrigendum.

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
•				Kendra Type. It is recommended to do a precise staffing basis the service wise application count for each of the Sewa Kendra. Hence request you to provide: v Service wise and month wise application counts (for last 12 months) for each of the Sewa Kendra. v Total time required for completing the each of the type of service.	
18 8	Vol II	13	The bidder may download the RFP document from the website & pay the document fee through Demand Draft @ INR 50000/- in favor of "The Member, Secretary, Punjab State e- Governance Society" payable at Chandigarh.	pay only one document fee of Rs. 50000/- even irrespective of the	be paid in case of

Page **102** of **128** 

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
18 9	Vol II	18	Earnest Money Deposit (EMD)	Please confirm if the same EMD shall be uploaded for all 3 bids if we are bidding for all 3 zones.	Yes it can be uploaded provided the EMD amount is 5 Cr
19 0	Vol II	22	In computing the technical capacity and financial capacity (i.e. Net Worth / Turnover / Profits) of the Bidder (i.e. single entity), the combined Technical & Financial capacity of its Associates shall also be eligible. However, to ensure commitment and involvement of the Associate(s) for successful execution of the Project, the Bidder must enclose a deed of guarantee as per format provided in Annexure II-G, for fulfilling the obligation under the Project. This deed should be submitted along with the Bid. For purposes of	Turnover of only bidding company should only be considered. Group Company's/ Associates turnover should not be considered as many time it create ambiguity during bid evaluation process.	As per RFP

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			this RFP, Associate means, in relation to the Bidder (i.e. single entity), a person who Controls, is Controlled by, or is under the common Control with such Bidder (the "Associate").		
19 1	Vol II	27 to 36	Certification of documents from Statutory Auditors for Pre-Qualification & Technical Qualification.	Statutory Auditors, certification	Please refer Corrigendum
19 2	Vol II	36&3 7	Bidder may note that the award shall be on a Zone wise basis and the Bidders submitting bids for more than one zone shall be deemed to have acknowledged that their award shall be on such basis, and Bid contingent		

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	e		heading on award of more than one zone shall be liable for rejection.		
19	Vol II	109-	Format for Financial	If the bid submission has to be	Please refer
3		111	Proposal	done on Zone Wise Basis than why commercial bid figures of all zones are being asked in every financial format? Please clarify.	corrigendum.
19 4	Vol II	4	Last Date and Time for submission of queries 18/04/2018, Upto 6:00 P.M (IST)	We request that time given for submission of queries is too short and it is difficult to collate queries from all stakeholders. We request to accept the queries beyond this time line too.	As per RFP
19 5	Vol III	11	upon request in writing by the Service Operator, the Authority or its nominee may, in its discretion, waive any or all of the	Authority granting any waiver to the Service Provider on any of the Conditions Precedents set forth in Clause 3.2.2 or grant extension of time for fulfilment of the said terms, then in such case, the Authority should not impose damages on the Service Provider	As per RFP.

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			3.2.2 or grant extension		
			of time for fulfillment	(ii) Request to provide reasonable	
			thereof, as the case may	•	
				15 days to Service Provider to	
			doubt, the Authority may	fulfil Condition Precedent.	
			in its sole discretion grant		
			any waiver hereunder with		
			such conditions as it		
			may deem fit.		
			However, such waiver/		
			extension of time for		
			fulfillment of the		
			Conditions Precedent shall		
			be subject to imposition of		
			damages as stated in		
			Clause 3.2.5 below on the		
			Service Operator linked		
			to the delay in in		
			fulfillment in Conditions		
			Precedent.		
19	Vol III	14	Appropriation of	This clause should be subject to	The understanding is
6			Performance Bank	Clause 11.1 Material Breach of	correct.
			Guarantee- Upon	the Master Services Agreement	
			occurrence of a Service	whereby 30 days cure period is	

Page **106** of **128** 

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			Operator' Material Breach or failure by the Service Operator to pay any amount due or to discharge any liability to the Authority in accordance with this Agreement, the Authority shall, without prejudice to its other rights and remedies hereunder or in law, be entitled to encash and appropriate the relevant amounts from the Performance Bank Guarantee as Damages.		
19 7	Vol III	26	Terms of Payment- In consideration of the Services and subject to the provisions of this Agreement, revenue sharing arrangements would be, in accordance with the Terms of Payment	Please provide details of Payment Schedule as Schedule VII is kept blank.	To be drafted in accordance with the value computation mentioned in Volume II of the RFP

S. No	RFP Volum e	Page No.(s)	Clarification(s)/Section heading	Points of clarification	Response
			Schedule set out as Schedule VII of this Agreement.		
19 8	Vol III	26	Revenue sharing and Settlement- Detail procedures/SOP to be mentioned here.	Please provide details in Clause 8.2 as the same is kept blank.	This will be added in discussion with selected Vendor before execution of MSA.
19 9	Vol III	35	Indemnification & Limitation of Liability	It is suggested that the Authority should also indemnify the Service Provider in case of any breach on the part of the Authority of any terms and/or representations of the Contract including without limitation, breach of IPR, confidentiality or any liability arising on the Service Provider on account of any fraud, misrepresentation.	As per RFP.
20 0	Vol III	60	In case of contract being terminated by the Authority, the Authority would reserve the right to ask Service Operator to continue running the		minimum 180 days and

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	e		heading		
				terms & conditions and not as per terms of the contract being terminated.	
20 1	Vol III	80	timelines of getting	considering various third party	As per RFP.
20 2	Vol III	81	In any case, overall total deduction from the payment due to Service Operator will not exceed 15% of monthly payment. This deduction is in addition to the other liquidity damages as mentioned in this RFP.		As per RFP.
20 3	Vol III	81	damages shall be levied on	Maximum limit of liquidated damages is too high. Please revise it to 5% of Annual Contract Value.	As per RFP.

Page 109 of 128

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
			agreed Timelines/SLAs/Terms & Condition. However, in any case, the total value of the liquidated damages shall not be greater than 10% of the Net Project Value beyond which PSeGS reserves the right to terminate the contract.		
20 4	Vol III	82	Average Time Spent by the Citizens at Sewa Kendra Window	We understand that is SLA will be calculated on monthly basis (period 1st day of the month to last day of the month) for all the Sewa Kendra's. Please confirm.	As per RFP i.e. Average for one month for each Sewa Kendra. SLA's will be calculated and deducted from the payment of subsequent month.
20 5	Vol II	4	Cost of RFP Document (Page Number 4 of Vol. II Instruction to Bidders of BID DATA SHEET of Serial No.5)	This is to inform you that Tender Fees kept seems very very high for just filling this RFP Document. Please let us know if reduction on the same can be done?	As per RFP.
20 6	Vol II	4	Means, Performance Bank Guarantee which shall be	This is to inform you that Performance Bank guarantee	As per RFP.

Response to Queries related to the RFP for Selection of Service Operators in three Zones to Operate, Maintain and Manage 500 Sewa Kendras in Punjab published on dated 13.04.2018

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			submitted by the	amount is also kept very very high	
			Successful Bidder within	to furnish. Please let us know if	
			the period stipulated in	reduction on the same can be	
			the LOA. The Performance	done?	
			Bank Guarantee shall be		
			valid for a period of 60		
			(sixty) days beyond the		
			date of completion of all		
			contractual obligations of		
			the Successful Bidder in		
			terms of the Contract.		
			Value of Performance Bank		
			Guarantee based on		
			number of Zones awarded		
			to a Successful Bidder shall		
			be:		
			$\cdot$ INR 30 crores: In case a		
			Bidder is awarded all		
			the three Zones		
			• INR 20 crores: In case a		
			Bidder is awarded		
			any two Zones.		
			$\cdot$ INR 10 crores: In case a		
			Bidder is awarded		

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			onlyoneZone.Anyandallcostandchargeswhatsoeversuchaspremium,commissionetc.withrespecttothePerformanceBankGuaranteeshallbebornebytheBidder		
20 7	Vol II	4	•		As per RFP.
20 8	Vol I	13	In type 1 Sewa Kendras consumption of electricity & diesel would be based on pro rata basis or actual reading of sub meters.		As per RFP.
20 9	Vol I	14	It may be noted that the number of counters are	1. Cost of transfer of assets paid by Whom?	-

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
	e	10.(3)	heading		
				2. Cost of repair of non- functional assets borne by whom?	2. PSeGS will provide assets in working condition

Page **113** of **128** 

S.	RFP Volum	Page	Content of RFP requiring	Points of clarification	Response
No	e	No.(s)	Clarification(s)/Section heading		
			Kendras from the exiting service operator/s. Plan of action shall be submitted by selected service operator at the time of signing of contract. The selected service operator shall work along with existing service provider for 15 days subsequent to the date of signing of contract. • The handover process will entail capturing the details of the assets and demonstrating that these are in working conditions, handover process will be discussed and mutually agreed with the selected bidder/s.		
21 0	Vol I	18	In case of any updation or changes require to the	Since owner of portal is PSe and portal facility is be	GS, Any changes in G2C eing services will not incur

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum e	No.(s)	Clarification(s)/Section heading		
			software related to Sewa Kendras operations and service delivery, the Service Operator shall be allowed to suggest necessary changes/ updations. Changes suggested by the operator shall be performed by PSeGS, However, any cost incurred in the design, development, testing and deployment of the changes shall be borne by the Service Operator.	· · · · · · · · · · · · · · · · · · ·	any cost to Service Operator whereas for changes/ development of B2C / B2B services, Service Operator has to bear the cost.
21 1	Vol I	27	For G2C services, where facilitation charges are not charged from citizens	account of service operator by PSeGS should be defined, and if	As per RFP

Page **115** of **128** 

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			account of the service Operator/s by PSeGS once they are received from the respective department/agency/s.		
21 2	Vol I		Exit of existing Service Provider	We would request you to kindly let the bidder know, that how the exit of the existing service provider will be ensured, i.e. The payment dues. And in case the hardware in the centers will be taken back by the Bidder then who will provide the Hardware	5.8.2 of RFP Vol I as per requirement in type of Sewa Kendras will be
21 3	Vol I		General	Do the bidder need to provision the AMC warranty of the Hardware provided? Since as per the old contract existing service provider need to provide the warranty for 5 years, so it has been taken by the Service Provider, the same should be passed on the new bidder, as	Please refer corrigendum

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
				Warranty cannot be purchased twice for the same equipment, and it is wastage of the resource too.	
21 4	Vol I	20	Service operator is required to obtain all necessary licenses/approvals (including under Shops and Establishment Act) in order to run the Operations in Sewa Kendras. PSeGS will facilitate the service operator for obtaining such licenses/approvals.	of Shops and Establishment Act should be waived off. As these	•
21 5	Vol II	76	Format for Bank Guarantee for EMD	<ul><li>a. Please share the name &amp; address of the beneficiary to whom this BG to be addressed.</li><li>b. BG always has a definite expiry date but in the given EMD format, there is no provision for putting end date. In this case bank will</li></ul>	II b. Please refer

Page **117** of **128** 

S. No •	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
				make some addition for entering end date of BG. We request either to share the revised format or accept the minor changes made by bank. c. We understand that we can give EMD BG of any bank. Please confirm.	scheduled bank will be
21 6	Vol I	16	required to transfer the required hardware from non-operational Sewa Kendras as identified by PSeGS to operational Sewa Kendras before launch of Sewa Kendra. Shifting of hardware shall be	requisite assets (may be partial handover in some cases) from the non-operation Sewa Kendras and not necessarily all the assets of that Sewa Kendras. We understand that Service Operator	Yes, service operator will not be responsible
21 7	Vol I	6	The Selected service operator shall prepare a plan of action for smooth takeover of operation of	gauge the actual health/ running condition of all the assets. So we	As per RFP

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
			Sewa Kendras from the	grace period should be given to the service operator to actually use & understand the assets condition and report to PSeGS for replacement.	
			bidder/s.		
21	Vol I	22	Providing all required	We request to please share the	Currently non IT
8			Insurance covers,	following details to	hardware is insured with

Page **119** of **128** 

S. No	RFP Volum	Page No.(s)	Content of RFP requiring Clarification(s)/Section	Points of clarification	Response
•	е		heading		
			•	arrive at best possible Insurance	New India Insurance
			cover, for all the assets		upto Jan, 2018.
			-	a. Current insurance policies	
			Non-IT), software,		Building Super
			networks etc. available at	policy, name of Insurance	Structure-
			Sewa Kendras against fire,	Company, list of Assets	Rs. 1,741,992,000
			theft,	covered, sum insured, & its	-
			natural calamities, etc.	-	Fixture and other- Rs.
				b. Please share claim history of	2,240,622,792 and for
			any loss or damage of any	all relevant assets till	burglary of Furniture
			asset. The cost of	date.	Fitting Fixture and
			obtaining these insurance		other- Rs.
			and its renewals shall be		2,240,622,792
			borne by Service Operator.		
21	Vol I	12	All deployed resources	We request that PSeGS should	As per RFP
9			should not have any	intervene & coordinate with	
			adverse police	Saanjh Kendras to expedite the	
			record/criminal cases	issuance of Police Verification	
			against them. Service	certificates to avoid delay in	
			operator is expected to	hiring the shortlisted candidates.	
			submit the police		
			verification certificate		
			obtained through		

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			Saanjh Kendras at its own costs.		
22 0	Vol I	12	must be qualified for operating Sewa Kendras.		
22	Vol I	12	in any field with minimum 7 years of relevant experience from a recognized university/board with working knowledge of computers Assistant District Manager Preferably post Graduate	<ul> <li>5 - 7 yrs of relevant experience, rather we should keep ITES / Customer Services experience.</li> <li>Having Post Graduate would not add any value to it, rather we should put emphasis on having excellent communication / presentation / EXCEL / Computer skills &amp; relationship management experience as Must, which will make the role more visible and we will be able to hire</li> </ul>	As per RFP

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading		Response
			university/board with working knowledge of computers	• There is no age criteria mentioned for both the roles in terms of minimum - maximum.	
22 2	Vol I	21	The fee or financial transaction management at Sewa Kendras includes collection of money in the form of cash and other modes of payment from the citizens and its safe custody, deposit, accounting and reconciliation. The Service Operator is required to accept the payments through cash and various other payment modes, preferably digital mode under digital India program such as debit cards, credit cards, mobile wallets, Bharat QR code, BHIM, UPI, or any other payment mode defined by	payment gateway charges in case of payment by debit card/ credit card / online payment of Government fees & facilitation charges Cash deposit is responsibility of bidder or PSeGS will arrange the cash pick from the centres. Clarify who will	factored in the costs of

Response to Queries related to the RFP for Selection of Service Operators in three Zones to Operate, Maintain and Manage 500 Sewa Kendras in Punjab published on dated 13.04.2018

.(s) Clarification(s)/Section		
heading		
heading user departments / National Payment Corporation of India, etc. and deposit the same in authorized/designated banks or departments or organizations as identified by PSeGS during the course of project. The Standard Operating Procedure (SOP) for the same will be devised by PSeGS in due course of time. In case of any payments received through Cheque where any clearing time is involved, SLA shall not be linked to such clearing time. Service Operator shall only be responsible for deposit of financial instruments in the Bank and not for its clearing,		
	National Payment Corporation of India, etc. and deposit the same in authorized/designated banks or departments or organizations as identified by PSeGS during the course of project. The Standard Operating Procedure (SOP) for the same will be devised by PSeGS in due course of time. In case of any payments received through Cheque where any clearing time is involved, SLA shall not be linked to such clearing time. Service Operator shall only be responsible for deposit of financial instruments in the Bank	National Payment Corporation of India, etc. and deposit the same in authorized/designated banks or departments or organizations as identified by PSeGS during the course of project. The Standard Operating Procedure (SOP) for the same will be devised by PSeGS in due course of time. In case of any payments received through Cheque where any clearing time is involved, SLA shall not be linked to such clearing time. Service Operator shall only be responsible for deposit of financial instruments in the Bank and not for its clearing,

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			affected/delayed due to delay/negligence on part of the Service Operator. It is clarified that the Service Operator shall comply with all the applicable laws while collecting, accepting and depositing the money on behalf of PSeGS / Government.		
22 3	Vol I	27	for G2C services are inclusive of Taxes. The	also be revised or it will be same throughout the contract period as	Any revision in facilitation charges shall be decided by the State Government.

S. No ·	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
22 4	Vol I	17	collect the prescribed statutory Govt. fees and facilitation charges from citizens for requested service/s and issue receipt. Service operator shall deposit the government fees at designated treasury bank branches within one working day. However the facilitation charges collected for G2C	<ul> <li>b. Will there be bank account with one bank or multiple?</li> <li>this to understand the remittance process.</li> <li>c. Deposition of the govt. fees will be directly into their account or service provider can transfer the same from their account?</li> <li>d. Who will be owner of escrow account?</li> <li>What will be frequency of the settlement of funds from</li> </ul>	treasury account. b. As per RFP c. Service Operator can take necessary measures to meet SLA serial no 13 in RFP Vol III. d. Please refer
22 5	Vol I	19	Service Operator may	Will PSeGS help us in introducing their banker or we need to get our banker?	-

S. No	RFP Volum e	Page No.(s)	Content of RFP requiring Clarification(s)/Section heading	Points of clarification	Response
			daily collection of cash from Sewa Kendras, deposit and reconciliation of cash/debit card transactions. The bank may be asked to provide PoS machines and biometric, etc.		
22 6	Vol I	19	Service operator is expected to encourage digital mode of payments in order to reduce his cost of operations, runner charges, cash handling, cash in transit insurance and reconciliation etc. The cost related to obtaining infrastructure of such modes like POS machines, AEPS, QR codes shall be borne by the Service Operator.	acquiring charges via POS? b. Who will be merchant for the	These have to be factored in the costs of the Service Operator. The merchant for POS collection will be Service Operator
22	Vol I	19		1. Can we know name of wallet?	
7			PSeGS has signed a	2. Who will be owner of the	the wallet and bear all

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading Memorandum of	wallet?	the charges etc.
				3. Who will bear transaction	the charges etc.
			other Government		
				4. How may transactions are	
			for delivery of their	-	
			respective services. As per	-	
			the MOU PSeGS is required	transaction value?	
			to transfer Government	6. Does this wallet integrated	
			fee collection to the	with respective Govt.	
			department/ agency's	Depts?	
			bank account in T+1 days.		
			The service operator shall		
			be required to create a		
			wallet in a bank so as to		
			enable PSeGS to transfer		
			the daily money collection		
			from the wallet account of		
			the service operator to the		
			bank account of the		
			concerned department/		
			agency. The above shall		
			also be applicable for any		
			MOU/s, which PSeGS may		
			sign with other		

Response to Queries related to the RFP for Selection of Service Operators in three Zones to Operate, Maintain and Manage 500 Sewa Kendras in Punjab published on dated 13.04.2018

<b>S.</b>	RFP	Page	Content of RFP requiring	Points of clarification	Response
No	Volum	No.(s)	Clarification(s)/Section		
•	е		heading		
			government departments/		
			agencies in future.		
			Further, once finance		
			department of the state		
			automates the treasury		
			operations by setting up		
			cyber treasury portal or		
			any other arrangement		
			platform for electronic		
			receipts of Government		
			Fees, Service operator		
			may be required to		
			operate a Wallet account		
			for daily receipts of G2C		
			Government Fees		